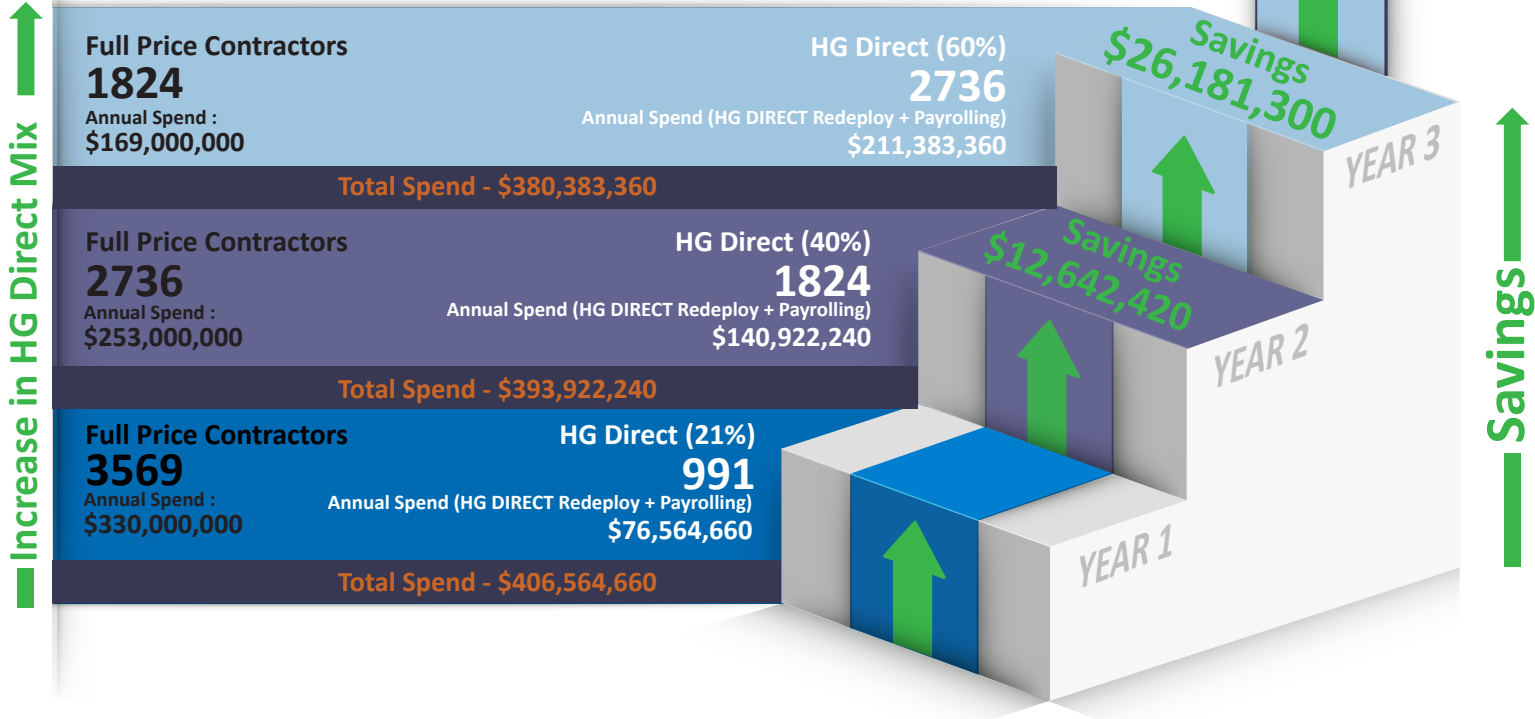




How we helped a life sciences client achieve significant cost reduction in their contingent workforce program



Total Contractors: 4560



Additional savings are realized by **increasing the percentage of HG Direct in your workforce mix.**

Assumptions

Worker Type	Avg. Hourly Pay Rate	Markup	Avg. Cost Per Hour*
Full Price	\$32.88	41.00%	\$46.36
HG Direct Brand Attracted HG Direct Redeploy	\$32.88	29.50%	\$42.67
HG Direct Payrolling	\$32.88	17.50%	\$38.63

*Annual costs assume 2000 hours.