

# A Higher Level of Supplier Management. The HireGenics Supplier Optimization Engine.



Advanced Analytics and Operational Methodology to continuously improve supplier performance.

## The Benefits It Delivers

Total supplier transparency and decisioning to proactively improve:



Additionally....

### Empowering Suppliers

Enable suppliers to see where they stand, how they are trending, and know where performance needs improvement.

### Comparative Insights

Compare supplier performance across industry benchmarks to ensure performance at or above standards.

## How Its Different



## The Insights It Provides

4 Critical Measures:

**Market Share**

**Partnership**

**Sourcing Performance**

**Quality and Cost**

**Proprietary Success Matrix:** Maps supplier program share versus performance in a quadrant to easily optimize engagements.

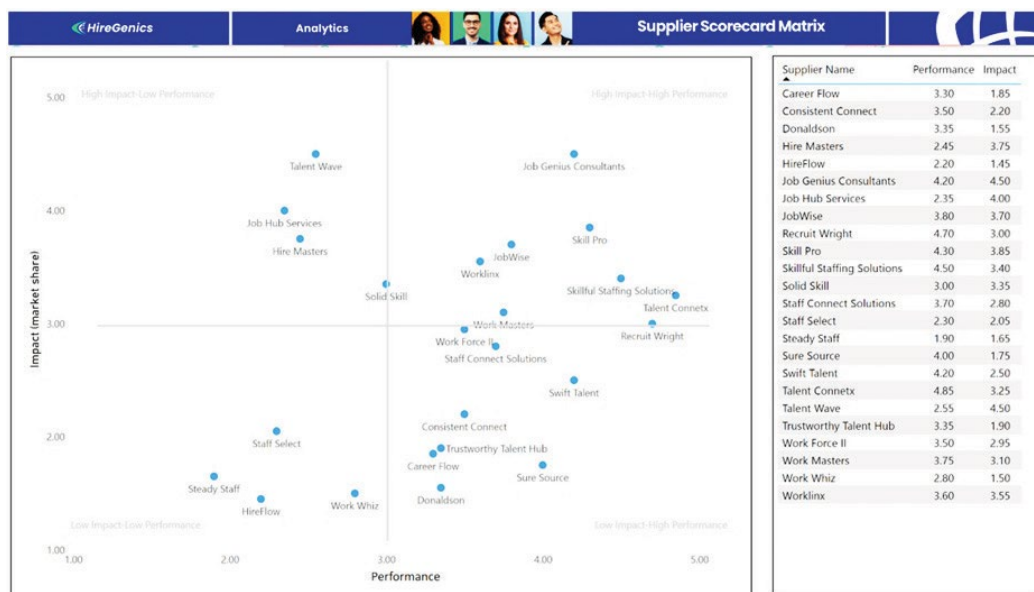
**Critical Performance Categories:** Delve into sourcing, talent quality, cost, and partnership.

**Comparative Grading:** Rank suppliers comprehensively by specific metrics and overall.

**Robust Filtering:** View and analyze supplier data by labor category, diversity status, and more.

**Detailed Drill-Down:** Access detailed levels for in-depth analysis and insights.

**Trends and Comparisons:** Monitor and respond to performance trends over time within the program and across programs by industry, job-category, etc.



## Results To Date

The Supplier Optimization Engine was launched weeks ago. Initial optimizations powered by it have increased supplier response by 15% while reducing time to fill by 3 days.

“This is the best approach to supplier measurement we have seen. It tells us what we need to do to grow our revenue and program share.” – A Leading Supplier